

Message Text

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PAGE 01 USBERL 00580 252232Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 /021 W

-----260808 051094 /13

R 251800Z FEB 77

FM USMISSION USBERLIN

TO SECSTATE WASHDC 4111

USDOC WASHDC

INFO AMEMBASSY BELGRADE

AMEMBASSY BONN

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DEPT PASS USINTS BAGHDAD

STATE ALSO FOR EB/OCA; USDOC FOR CAGNE, BEWT/TDAD AND
OIM/WE; USDOC FOR OED/MPD AND OBRA; OBROD; BONN FOR IMC

E O 11652: NA

TAGS: BENC BEXP EALR ECRE GW IZ YO WB

SUBJ: MAJOR EXPORT PROJECTS: BERLIN-CONSULT TO INITIAL CONTRACT
FOR MEAT PACKING PLANTS IN IRAQ

REF: USBERLIN 0388 AND PREVIOUS

1. SUMMARY: WEST BERLIN MAJOR CONTRACTOR BC - BERLIN-CONSULT
WILL SIGN LETTER OF INTENT WITHIN FEW DAYS TO BUILD
MULTI-MILLION DOLLAR SLAUGHTER HOUSE AND MEAT PROCESSING
COMPLEX IN IRAQ. FIRM HAS USED SUBSTANTIAL AMERICAN-MANU-
FACTURED EQUIPMENT IN SIMILAR TURN-KEY MAJOR PROJECTS IN
RECENT PAST AND REPORTS SIMILAR INTEREST FOR PROJECT IN
IRAQ. END SUMMARY.

2. WITHIN FEW DAYS WEST BERLIN GENERAL CONTRACTING AND
ENGINEERING FIRM BERLIN-CONSULT, FIFTY PERCENT OWNED BY
WEST BERLIN CITY GOVERNMENT, EXPECTS TO SIGN LETTER OF
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PAGE 02 USBERL 00580 252232Z

INTENT WITH GOVERNMENT OF IRAQ FOR CONSTRUCTION OF
MAJOR SLAUGHTERHOUSE AND MEAT PROCESSING COMPLEXES.
TOTAL PROJECT WILL COST AT LEAST 100 MILLION DOLLARS
(240 MILLION DM) AND WILL INCLUDE DELIVERY OF TWO TURN-
KEY SLAUGHTERHOUSES, A MEAT PROCESSING PLANT AND
SEVEN REFRIGERATED WAREHOUSES. COMPLEX WILL HAVE CAPACITY
OF 25,000 TONS PER YEAR OR 2,000 SHEEP AND 300 CATTLE

DAILY. EACH OF SEVEN REFRIGERATED WAREHOUSES IS TO HAVE A STORAGE CAPACITY FOR 50 TONS OF MEAT.

3. COMPLEX IS TO BE BUILT IN TWO AREAS OF IRAQ, PARTIALLY IN KIRKUK DIBIS IN NORTH AND PARTIALLY IN DIWANIAH-KADISIAH IN SOUTH. CONSTRUCTION EXPECTED TO LAST 28 MONTHS PLUS ADDITIONAL 18 MONTHS FOR SERVICING NEW PLANT AND TRAINING IRAQI PERSONNEL TO MANAGE FACILITIES.

4. EXPORT OPPORTUNITIES FOR AMERICAN SUPPLIERS INCLUDE AUTOMATED MEAT WEIGHING AND PROCESSING EQUIPMENT AND POSSIBLY ELECTRONIC PROCESS CONTROL EQUIPMENT. DETAILED SPECIFICATIONS WILL BE AVAILABLE AT LATER DATE.

5. INTERESTED AMERICAN SUPPLIERS SHOULD CONTACT FIRM AT FOLLOWING ADDRESS:

HERR DIERKS, PROJECT DIRECTOR
BERLIN-CONSULT BMBH
ERNST-REUTER-PLATZ 10
D-1000 BERLIN 10, GERMANY
TEL (030)34-35-1 TELEX 181-357

6. COMMENT: MISSION BELIEVES AMERICAN OFFERS HAVE EXCELLENT CHANCE FOR INCORPORATION INTO PROJECT. BERLIN-CONSULT HAS USED SUBSTANTIAL QUANTITIES AMERICAN-MANUFACTURED EQUIPMENT IN TURN-KEY MAJOR PROJECTS IN EASTERN EUROPE IN PAST TWO YEARS. HERR GUENTHER FUCHT, FIRM'S MARKETING MANAGER, NOTED THERE MAY BE POSSIBILITY LIMITED OFFICIAL USE

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PAGE 03 USBERL 00580 252232Z

FOR SIGNIFICANT COOPERATIVE ARRANGEMENT WITH AMERICAN FIRMS IN IRAQ PROJECT. AFTER FINAL CONTACT SIGNED BERLIN-CONSULT PLANS OPEN BAGHDAD OFFICE. GEROGE

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Message Attributes

Automatic Decaptioning: X
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Control Number: n/a
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Sent Date: 25-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Format: TEL
From: USBERLIN
Handling Restrictions: n/a
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Office: ACTION EB
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